



SUSTAINABLE  
DYNAMIC  
INNOVATIVE



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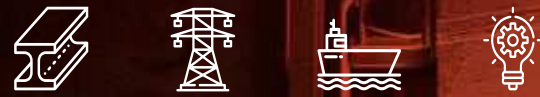
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# Duferco



WE OPERATE IN MORE THAN 20  
COUNTRIES AROUND THE WORLD.



PROFITS IN 2023

**M\$ 450**



TURNOVER IN 2023

**B\$ 27.6**



EMPLOYEES

**+2,500**

Duferco was founded in 1979 as a steel company, active in both the production and trading of steel. Today, following an important process of growth and diversification, it has become an International Holding company operating mainly in the power, steel, shipping, and innovation industries.



DUFERCO GROUP

FORGING NEW FRONTIERS.



# DUFERCO ENERGIA

SUSTAINABLE, DYNAMIC, INNOVATIVE.



ELECTRICITY & GAS  
**+370,000**  
Customers



RENEWABLE POWER  
PRODUCTION  
**90** GWh  
Hydroelectric and solar power production



ENERGY EFFICIENCY  
**+100**  
Projects carried out since 2020



E-MOBILITY  
**+35,000**  
Roaming-served charging stations in Italy



TRADING  
**+105** TWh  
Traded Volumes in 2023

Over the years, Duferco Energia has developed a careful growth strategy which led it to be today a versatile power provider, not only for end-user supply, but also for renewable power production, physical and financial trading, energy efficiency, and sustainable mobility.

All activities are based on a business model in line with the principles of sustainable growth that guide the european energy transition process.



With over 370,000 supply points, Duferco Energia is one of the main players in the Italian power industry. A never invasive approach to the market helps the company to provide its customers solutions for a sustainable, rational, and aware model of energy consumption.

A network of over 250 energy consultants makes it possible to offer supply solutions to households, companies, and buildings throughout Italy, with a strong focus on customers and their actual consumption needs.



**A DEDICATED ENERGY EXPERT**

Available for any need relating to your supply of electricity and gas.



**DUFERCO ENERGIA'S APP**

To access the Customer Area and check your invoices at any time.



**CUSTOMER AREA 24/7**

To keep your consumption under control and download invoices and documents.



**DUFERCO ENERGIA INVOICES**

On time and user-friendly to better understand your consumption and costs.

TOLL-FREE NUMBER FOR CUSTOMERS  
**800.93.93.00**

TOLL-FREE NUMBER FOR BUILDINGS  
**800.94.94.22**



**ELECTRICITY & GAS**  
ONE SOLUTION FOR ALL YOUR NEEDS.





#### INTRADAY

Market access for Renewable Energy producers, offering PPAs and price and imbalance risk management.

Over 1.25 GW of Renewable Capacity managed in 2023.



#### FUTURES' TRADING

Futures' trading based on EEX/ICE financial contracts and physical OTCs with more than 50+ counterparties. The Company operates actively throughout Continental Europe and South-Eastern Europe.

In 2023, over 105 TWh of Power, Gas, and Emissions were traded.



#### PORTFOLIO MANAGEMENT

Hedging and pricing activities for own portfolio made up of Italian customers. Duferco Energia supplied its customers with 5 TWh of electricity and 4,5 TWh of gas in 2023.



#### RISK MANAGEMENT

Strict risk policy allowing to monitor price, volume, and credit risk in real time with daily reports.

Controlling counterparty and bank margin limit risks, while maintaining control of our cash-flow at all times.



#### GAS STORAGE

Duferco Energia purchases storage capacity auctions in Italy, France, and Austria. We hedge our position thanks to future market.

In 2023 we handled 4 TW in Italy and 120 GW in France.



#### TRADING CAPACITY

Duferco Energia's Trading is active on the JAO and SEECAO platforms where more than 3,5 TWh of long term capacity were allocated in 2023.



# ENERGY TRADING

INTERNATIONAL EXPERIENCE AND PRESENCE  
IN THE MAJOR EUROPEAN MARKETS.

**DATA ANALYSIS** is a key business activity. Analysts help the rest of the team make informed decisions. Ad hoc agreements are discussed and evaluated with the counterparties, creating models and tools to support decision-making choices, by exploring new business opportunities thanks to the assessment of the data.





Duferco Energia offers its customers solutions for checking the level of efficiency of systems, conceiving redevelopment and efficiency projects for companies, buildings, and private households.

We collaborate closely with the best professionals and installers in Italy to offer a complete, reliable, and cost-efficient service.

As part of these activities, Duferco Energia also operates as an ESCO (Energy Service Company), developing various solutions to reduce and optimize customers' energy consumption with a subsequent containment of environmental impacts.



## 100% GREEN ENERGY

All Duferco Energia's customers who subscribe our Green Option can certify that the energy they consume is 100% produced by renewable plants.

Choosing the 100% Green Energy option means making a concrete commitment to reducing your environmental impact.



# ENERGY EFFICIENCY

DEVELOPMENT OF AN ECONOMIC POLICY BASED  
ON A SUSTAINABLE GROWTH





# RENEWABLE POWER PRODUCTION

INVESTING IN OUR FUTURE.

Duferco Energia has invested more than **90 million €** in the construction of **hydroelectric and solar power plants**, for a total annual production of **90 GWh of renewable energy**.

## HYDROELECTRIC POWER PRODUCTION

The company manages several hydroelectric power plants, for a total installed capacity of **22,850 kW** and an annual production of around **77 GWh**.



- Idroelettrica Sud – 1,200 kW of installed capacity
- Elca Srl – 1,200 kW of installed capacity
- Energia & Territorio – 3,250 kW of installed capacity
- Duferco Albania – 4,900 kW of installed capacity
- Duferco Probreg – 12,300 kW of installed capacity

## SOLAR POWER PRODUCTION

We manage several solar power plants, for a total of **13,322 kWp** installed and a production of around **13 GWh**.



- Duferco Solar – 2,831 kWp of installed power
- Duferco Solar Trieste – 850 kWp of installed power
- Duferco Solar Puglia – 3,116 kWp of installed power
- Duferco Solar Giammoro – 6,526 kWp of installed power